



# ATCON BUSINESS PROFILE

# Driving **Innovation and Reliability** in Every Project We Undertake **Across Diverse Industries**

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With

**A T C O N**



# ATCON Over 40 Years of Building Excellence, Trusted Partnerships, and Superior Solutions

## HISTORY

Founded in 1982, ATCON has built a distinguished reputation in the fields of construction, contracting, and trading. From its inception, the company has exhibited consistent growth and innovation, establishing itself as a leading player in the industry.

ATCON's commitment to excellence is evidenced by its recognition as an approved vendor and service supplier for prestigious organizations, including ARAMCO, SABIC, SEC, and SCHLUMBERGER. This status underscores our dedication to delivering high-quality products and services that meet the rigorous standards of these global leaders.

Beyond its core business operations, ATCON serves as the exclusive distributor and dealer for several renowned international brands, including LIQUI MOLY GmbH (Germany), LIQUIP INTERNATIONAL LTD (Australia), and FLUID TRANSFER LTD (United Kingdom).

These partnerships enhance our ability to offer superior products and solutions to our clients, positioning ATCON as a trusted and preferred choice in the Middle East.

## ATCON's Vision & Mission



VISION

Our vision is to be the leading provider of exceptional products and services in both trading and contracting sectors, setting the benchmark for quality and innovation in Saudi Arabia and beyond. We aspire to be the preferred partner in the market, renowned for our unwavering commitment to excellence, customer satisfaction, and global reputation. Through continuous improvement and strategic growth, we aim to lead in our industry, fostering enduring relationships and driving success in every segment we serve.



MISSION

Our mission is to be the leading provider in trading and contracting by building proactive, long-term relationships with our customers. We ensure sustained success and continuous improvement in our market standing by consistently understanding and exceeding client expectations. We foster trust and deliver exceptional value in every interaction, drive innovation, and set the standard for quality in Saudi Arabia and on the global stage.

# Transforming Visions into Reality with Unmatched Construction Excellence and Safety

Dear Valued Stakeholders,

Thank you very much for your interest in ATCON Contracting. It is our pleasure to present a brief overview of our activities, capabilities, and resources within the Kingdom of Saudi Arabia. Since our founding in 1982, ATCON has been a 100% Saudi-owned, sole proprietorship with its head office in Al-Khobar, Eastern Province. Over the years, we have established a strong presence, executing projects across the kingdom.

ATCON is proud to be approved by industry leaders such as Saudi Aramco, Saudi Electric Company, and the SABIC group of companies. Our company profile and pre-qualification document provide comprehensive details about our services and expertise. Our business operations are primarily focused on three major divisions: Construction, Scaffolding, and Trading. Additionally, we offer Technical Engineering Services to support a wide range of projects.

We are confident that this submission will be of great interest to you. Should you require any further information, please do not hesitate to contact us. We appreciate the opportunity to present our company profile and look forward to the possibility of collaborating with you on future projects.

Thank you for considering ATCON as your trusted partner.

Sincerely,

Ahmed H. Hajjan  
**General Manager**  
ATCON Contracting

# CONTRACTING



**ATCON**



# TARGETED INDUSTRIES

## Aviation Industry

We are committed to serving the aviation industry, addressing the specialized needs of clients involved in aircraft operations, maintenance, and support services. Our focus on innovation and precision ensures that we deliver solutions that enhance efficiency and safety in this dynamic and highly regulated sector.

## Construction Industry

We focus on the construction industry, aiming to serve the needs of clients involved in a wide range of building and infrastructure projects. Our experience and commitment to excellence make us a trusted partner for those seeking reliable and innovative solutions within this sector.

## Oil and Gas Industry

We concentrate on the oil and gas industry, providing essential support to clients engaged in exploration, production, and distribution activities. Our expertise and dedication ensure that we meet the unique challenges of this sector, delivering reliable and innovative solutions to drive success.

## Energy & Utilities

We serve the energy and utilities sector, supporting clients involved in the generation, distribution, and management of essential resources. Our commitment to sustainability and efficiency allows us to deliver innovative solutions that meet the evolving demands of this critical industry.

## Product Category

We offer a range of specialized products, including fluid handling equipment and fluid transfer systems, designed to meet the diverse needs of various industries. Our solutions are engineered to provide safe, efficient, and reliable management of fluids across multiple applications.



## Contracting Division of ATCON

Building **Tomorrow's Infrastructure** Today with a Focus on Quality, **Safety**, and Client Satisfaction



الشركة السعودية للكهرباء  
Saudi Electricity Company



وزارة الدفاع  
MINISTRY OF DEFENSE

# Schlumberger

## Contracting Division of ATCON

From Concept to **Completion Providing** Reliable, Safe, and Innovative Solutions across **Industries Satisfaction**

### PROJECT STATS

Highest Value Project

**54.4M**

Total Project Value

**303.20M**

Project by Client

**48.57%**

Saudi Aramco

Total Number of Projects

**45**

Delivering **Comprehensive Contracting Solutions** with a Focus on Quality, Safety, and Innovation across **Diverse Industries**.

## Aviation Services

### 1. Installation and Commissioning

- Setting up complete fueling systems, including pipelines, tanks, pumps, filtration units, and control systems.

### 2. Maintenance and Repairs

- Routine maintenance of fueling systems to ensure optimal performance.
- Repair and replacement of critical components such as pumps, hoses, valves, and filtration units.

### 3. Inspection and Testing

- Conducting regular inspections to ensure safety, reliability, and compliance with industry standards.
- Pressure testing, calibration, and leak detection for pipelines, pumps, and meters.

### 4. Upgrades and Modernization

- Retrofitting systems with advanced technologies to improve efficiency and meet evolving standards.

### 5. Fuel Quality Assurance

- Monitoring and testing fuel to maintain aviation-grade quality throughout the storage and dispensing process.

### 6. Emergency Response Services

- Providing on-call support for system failures, fuel leaks, or operational disruptions.

### 7. Spare Parts Supply and Logistics

- Providing essential spare parts, consumables, and equipment to minimize downtime.

### 8. Turnkey Solutions

- Delivering end-to-end project management services, from design and installation to operation and maintenance.



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## Construction Services

### 1. Project Planning & Management

- Comprehensive project planning, scheduling, and resource allocation.
- End-to-end project management ensuring timely execution and quality control.

### 2. Civil & Structural Works

- Construction of foundations, buildings, roads, and infrastructure.
- Structural steel fabrication and installation.

### 3. Mechanical & Electrical Installations

- HVAC, plumbing, and fire protection systems installation.
- Electrical wiring, power distribution, and lighting systems setup.

### 4. Site Preparation & Earthworks

- Excavation, grading, and land clearing.
- Soil stabilization and foundation preparation.

### 5. Renovation & Retrofitting

- Upgrading existing structures to meet new standards and requirements.
- Enhancing safety, energy efficiency, and structural integrity.

### 6. Inspection & Quality Assurance

- Regular site inspections to ensure compliance with safety and industry regulations.
- Material testing, load testing, and quality control assessments.

### 7. Maintenance & Repairs

- Preventive and corrective maintenance for civil, mechanical, and electrical systems.
- Repair and replacement of critical components to extend structure lifespan.

### 8. Turnkey Construction Solutions

- Full-service solutions from design, procurement, and construction to commissioning.
- Ensuring seamless execution with a single point of responsibility.

## Oil & Gas Services

### 1. Pipeline Construction & Maintenance

- Design, installation, and commissioning of onshore and offshore pipelines.
- Routine inspections, integrity assessments, and repairs to prevent leaks and failures.

### 2. Storage Tank Installation & Maintenance

- Construction of above-ground and underground storage tanks for crude oil, refined products, and gas.
- Cleaning, inspection, and structural integrity assessments to ensure compliance with industry standards.

### 3. Process Plant Construction & Upgrades

- Engineering, procurement, and construction (EPC) of refineries, gas processing plants, and petrochemical facilities.
- Upgrading existing infrastructure to enhance efficiency and regulatory compliance.

### 4. Instrumentation & Control Systems

- Installation and calibration of automation and control systems for safe and efficient operations.
- SCADA, DCS, and PLC system integration for remote monitoring and control.

### 5. Inspection & Testing Services

- Non-destructive testing (NDT), hydrostatic pressure testing, and leak detection.
- Corrosion monitoring, material testing, and quality assurance audits.

### 6. Maintenance & Shutdown Services

- Preventive and corrective maintenance for oil & gas facilities and equipment.
- Planned shutdowns, turnaround services, and emergency repair solutions.

### 7. Turnkey Oil & Gas Solutions

- Full-spectrum project management, from conceptual design to commissioning and operations.
- Comprehensive solutions for upstream, midstream, and downstream operations.

## Energy & Utilities Services

### 1. Power Generation & Distribution

- Installation and maintenance of power plants, substations, and distribution networks.
- Integration of renewable energy solutions such as solar and wind power.

### 2. Transmission & Distribution Infrastructure

- Construction and maintenance of overhead and underground power lines.
- Grid expansion, system upgrades, and smart grid implementation.

### 3. Substation Installation & Upgrades

- Design, installation, and commissioning of substations and transformers.
- Upgrading aging infrastructure to enhance efficiency and reliability.

### 4. Renewable Energy Solutions

- Solar and wind energy system installation and maintenance.
- Energy storage solutions and hybrid power system integration.

### 5. Utility Network Maintenance & Optimization

- Regular inspections and preventive maintenance of water, electricity, and gas networks.
- Performance monitoring and efficiency optimization of utility systems.

### 6. Testing & Quality Assurance

- Power system testing, load flow analysis, and protection relay testing.
- Compliance checks with industry standards and regulatory requirements.

### 7. Emergency Response & Restoration

- Rapid response services for power outages, infrastructure failures, and system disruptions.
- Disaster recovery and restoration of energy supply networks.

### 8. Turnkey Energy & Utilities Solutions

- End-to-end project execution, from design and procurement to installation and commissioning.
- Comprehensive solutions for industrial, commercial, and residential energy needs.



# Capturing Success Our Project Testimonials Showcase ATCON's Commitment to Quality, Safety, and Innovation in Contracting Division





TRADING  
**LIQUI  
MOLY**

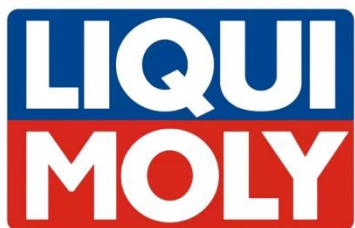


**ATCON**

More choice.  
More efficiency.  
More performance.

# Offering **High-Quality** Products with a Focus on Safety, Innovation, and Excellence in the **Trading Division**

In our Trading Division, we are honored to be the exclusive distributors of LIQUI MOLY, a globally renowned German brand synonymous with excellence in the lubricant industry. Our extensive coverage across the Kingdom allows us to offer a comprehensive range of LIQUI MOLY products, encompassing 4000 distinct items, tailored to meet the varied demands of our clientele. At ATCON, we are dedicated to upholding the highest standards in trading, ensuring that our clients receive only the best in quality and service.



# We Proudly Serve Clients across the Kingdom with Unmatched Expertise and Commitment to Excellence



# WHY ATCON?

Choosing ATCON means partnering with a company that boasts a proven track record of excellence, a steadfast commitment to safety, and diverse expertise across multiple industries. Our strategic alliances with leading international brands, coupled with a focus on innovation and technology, ensure we deliver cutting-edge solutions tailored to our clients' needs. With a strong local presence and a dedication to sustainability and regulatory compliance, ATCON is well-equipped to navigate regional challenges and provide reliable, high-quality services. Our client-centric approach and skilled workforce drive long-term relationships and exceptional project outcomes, making ATCON the preferred choice for your construction and industrial service needs.

رؤية VISION

2030

المملكة العربية السعودية  
KINGDOM OF SAUDI ARABIA



ATCON Web



LIQUI  
MOLY



FLUID  
TRANSFER  
INTERNATIONAL

LIQUIP  
PART OF OHSANG DOVER COMPANY



مؤسسة أحمد حمزة هجان للتجارية والمقاولات

Ahmed Hamza Hajjan Trading & Contracting EST.

Contact: +966 13 802 1244

Email: info@atconsa.com

Address: Al Khobar, Kingdom of Saudi Arabia



# ATCON



**FLUID  
TRANSFER**  
INTERNATIONAL